

# ZeroPoint Global: Compensation Plan Overview

## ZeroPoint Global Discounted Retail Package Option

### \$49.00 Wellness Consultant Kit

#### Includes:

- 1 Business Center
- Purchase Products Wholesale
- Forms & Brochures
- Instructional DVD
- Online Business

Management System  
Eligible for Retail

#### Commissions

Annual Membership Fee: \$25

### \$199.00 Package

#### Includes:

- \$49 Wellness Consultant Kit
- 1 Business Center
- Personalized Website
- Online Business Management System
- \$348 in Retail Products
  - 1 Pendant (Choose from 5 styles)
  - 1 Red NaturaLaser Pointer

Volume promotes you to Senior Consultant.  
Qualify for Binary Commissions after one retail sale (Please see the ZeroPoint Global Compensation Plan for details).

#### Commissions:

Retail - \$50 BV -125 Quick Start - \$0

All first product purchases are retail (included in this package).  
Senior Consultant qualification would otherwise be 100 BV in lesser Team sales.  
Annual Membership Fee: \$25

### \$499.00 Package (47% DISCOUNT)

#### Includes:

- 1 Basic Pendant
- 1 Sirius Infinity Pointer
- 1 3.5 Black Frequency Disc
- 1 Red NaturaLaser
- 1 Sirius Earth Hearts 5 unit Package
- 1 Travel Size Oil Vera set
- 1 Consultant Kit

Volume promotes you to Associate for 60 days.  
Qualify for Binary Commissions and MLB after one retail sale (see Compensation Plan for details).

#### Commissions:

Retail - \$50 BV-250 Quick Start - \$100

All first product purchases are retail (included in this package). Associate qualification would otherwise be 300 BV in lesser Team sales.  
Annual Membership Fee: \$25

### \$999 Package (58% DISCOUNT)

#### Includes:

- 1 Pendants
- 1 Sirius Balance Pendant
- 1 Green Natural Laser
- 1 Red Naturalaser
- 1 3.5 Frequency Disc
- 1 8" Frequency Disc
- 1 Clear Set: Sodalite Window & Intention disc
- 1 Sirius Earth Hearts Home Package
- 1 Sirius Infinity Pointer
- 1 Travel size Oil Vera set
- 1 Sirius Silver
- 1 Consultant Kit

Volume promotes you to Manager for 90 days. Qualify for Binary Commissions and MLB after one retail sale; Manager Bonus Pool after earning first commission (see Compensation Plan for details).

#### Commissions:

Retail - \$50 BV- 550 Quick Start - \$250

All first product purchases are retail (included in this package). Manager qualification would otherwise be 1000 BV in lesser Team sales.  
Annual Membership Fee: \$25

### \$1899 Package (65% DISCOUNT)

#### Includes:

- 4 Pendants
- 2 Sirius Balance Pendant
- 2 Green Natural Laser
- 2 Red Naturalaser
- 2 Sirius Infinity Pointer
- 2 3.5 Frequency Disc
- 2 8" Frequency Disc
- 2 Clear Set: Sodalite Window & Intention disc
- 2 Sirius Earth Hearts Home Package
- 2 Sirius Earth Hearts 5 unit Package
- 2 Citrus Silk 4 oz
- 2 Mint Matrix 1 oz
- 2 Sirius Silver
- 2 Aum Clay
- 2 Mint Matrix 4 oz
- 2 Travel Size Oil Vera Set
- 1 Consultant Kit

Pack volume makes you eligible for Quick Start Bonuses and Senior Manager Rank (*Senior Manager qualifications is for 90 days*). However to qualify for Sr. Manager Bonus Pool – 5000BV in lesser leg volume must be achieved. Please see the ZeroPoint Global Compensation Plan for details.

#### Commissions:

Retail - \$50 BV - 1000 Quick Start - \$425

Annual Membership Fee: \$25

Independent Consultant:

Website:



Please contact your referring independent Wellness Consultant of ZeroPoint Global for further product information. Corporate inquiries only:

**ZeroPoint Global**

Ph: 800.356.7935

[www.ZeroPointGlobal.com](http://www.ZeroPointGlobal.com)

[info@ZeroPointGlobal.com](mailto:info@ZeroPointGlobal.com)



## ZeroPoint Global Compensation Program

Network marketing compensation plans should be rewarding at every stage – from beginner to leader. ZeroPoint Global's Compensation Plan is the perfect hybrid – the ideal cross-weave of traditional compensation models, but with an innovative twist that's unique to ZeroPoint Global. And, it's rewarding at every stage of development.

With our unique plan, you're compensated for generating sales volume and for building a strong broad-based organization. Very simply, as you do more, you earn more. And you're never penalized for developing leaders who match or exceed your personal achievements. In fact, you make more when your leaders excel.

### Getting Started

To participate in the ZeroPoint Global compensation program and become an Independent Wellness Consultant, you must purchase a \$49 Wellness Consultant Kit. Alternatively, you may purchase one of our Discounted Retail Packages for \$199, \$499, \$999 or \$1,899 which includes the Wellness Consultant Kit at no additional charge. Annual renewal to maintain your status as an Independent Wellness Consultant is \$25.

### Retail

In addition to heavily discounted products (45% to 65% off retail) our generous Discounted Retail Packages provide a \$50 Retail Commission (paid weekly).

You can also earn 22% to 50% Suggested Retail Profit on all items you sell consumer-direct either directly or through your personal website provided by ZeroPoint Global.. Unlike other bonuses and commissions, no Personal Business Volume (PBV) is required to earn retail profits or commissions.

### Quick Start

Starting with the \$499 Package, or as you achieve the rank of Associate Wellness Consultant, you have immediate access to our powerful Quick Start Bonuses. By design, the Discounted Retail Packages advance you in Rank so you can jumpstart your earnings for a specified period of time. Plus, they generate Business Volume (BV) – the value used to pay commissions throughout our generous compensation program. In the following table, we identify the benefits associated with each of our four packages.

Quick Start Table

Package	Quick Start Rank	Discount	Retail Commission	Business Volume	Quick Start Bonus	Quick Start Rank Period
\$199	Sr. Consultant	43%	\$50	125	0	30 Days
\$499	Associate	47%	\$50	300	100	60 Days
\$999	Manager	58%	\$50	600	250	90 Days
\$1,899	Sr. Manager	66%	\$50	900	425	90 Days

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**Note:** For a nominal administrative fee plus the price difference, you can upgrade your package at any time to one of the more advanced packages and receive all of the associated advantages. The difference between any Quick Start Bonus earned on your original package and the one associated with your upgrade will also be paid. No additional Retail Commission is associated with an upgrade.

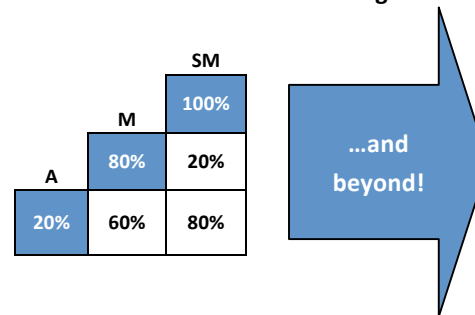
The Discounted Retail Packages and the Quick Start Bonus program are designed to get your business profitable as soon as possible. For example, as a **Quick Start Sr. Manager (SM)**, as well as a fully **Qualified Senior Manager and beyond**, you earn 100% of the total Quick Start bonus paid for any Discounted Retail Package you personally promote and sell (see above table). Plus you earn the difference (20% and 80% respectively) on all sales that come from any Managers (M) and Associates (A) on your team as illustrated below. In other words, you can be paid weekly Quick Start Bonuses on purchases that occur deep within your organization down to the next qualified Sr. Manager or greater rank.

**Note:** A Quick Start Senior Manager has chosen to build their business with a \$1,899 Discounted Retail Package and is eligible to participate in the Quick Start Bonuses and Team Commissions only. A fully Qualified Senior Manager (see Monthly Rank Qualifications Table) is eligible to participate in the Quick Start Bonuses and all other commission types associated with their rank. Please note the difference.

For example, Mike chose to build his business with our \$1,899 package and became a Quick Start Senior Manager. Mike sponsored Craig who decided to build his business as a Quick Start Associate with the \$499 package. Craig in turn sponsored Ann who decided to duplicate Mike's efforts and build her business with the \$1,899 package. As a Senior Manager, Mike earned the entire \$100 (100% Quick Start Bonus from Craig's purchase) and he earned \$340 ( $\$425 \times 80\% = \$340$ ) from Ann's purchase. As an Associate, Craig earned \$85 from Ann's purchase ( $\$425 \times 20\% = \$85$  Quick Start Bonus).

In the following chart, the blue squares represent your personal earnings. The white squares represent the differential override earnings you receive from the Quick Start efforts of your marketing team. In other words, each column represents the earnings available to the rank indicated based on whether the Discounted Retail Package was promoted personally or by a member of your marketing team down to the next qualified Senior Manager or above.

**Differential Override Earnings Chart**



**Note:** 100% of the Quick Start Bonus amount is always paid. For example, when an Associate promotes a Discounted Retail Package, they directly earn 20% of the Quick Start Bonus. The Manager directly above them earns 60%. The Senior Manager directly above them receives the remaining 20%. If there is no Manager between the Associate and the Senior Manager, then the full 80% differential goes to the Senior Manager. When a Manager promotes a Discounted Retail Package, the 20% differential goes to the Senior Manager. This applies to both Quick Start Senior Managers and to fully Qualified Senior Managers.

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## Diamond Executive Quick Start Bonus

As a Diamond Executive, you earn \$5 from each Discounted Retail Package (\$499 and above) that is uninterrupted by any other Diamond Executive throughout your entire marketing organization. This seemingly simple little bonus, all by itself, can turn dreams into reality.

## Monthly Rank Qualifications

Other than Retail Commissions and Profits, to qualify for all other commissions you and your marketing teams generate, you must remain active by generating 90 Personal Business Volume (PBV) monthly from combined personal and customer purchases.

You must also meet the Earnings Team Business Volume (BV) requirements established by rank (please refer to the Binary Team Commission section below). To achieve Executive Manager, Executive Director and Diamond Executive you must meet the Enrollment Team requirements as noted (see table below).

**Monthly Rank Qualifications Table**

Title	Senior Consultant	Associate Consultant	Manager Consultant	Senior Manager	Executive Manager	Executive Director	Diamond Executive
Personal BV	90	90	90	90	90	90	90
Earnings Team BV	100	300	1000	5000	10,000	30,000	75,000
Enrollment Teams					2 SM	3 EM	3 ED

**Note:** Enrollment Team requirements are met by helping someone in the specified number of teams you are personally responsible for enrolling meet any specified Rank requirements. For example, to become a Diamond Executive, you must have three Executive Director Enrollment Teams. Only fully Qualified Senior Managers help you achieve Executive Manager.

## AutoShip Advantage

Starting your very first month, when you generate your 90 PBV through the company's generous AutoShip program, you receive a couple of additional exciting benefits:

1. Free Shipping (USA only)!
2. Receive an extra 10% discount off of wholesale!
3. Immediate Carryover Volume retained monthly (an important benefit that helps you maximize potential earnings as long as you maintain a minimum monthly AutoShip order for 90 BV).

## AutoShip Retention Pool

Remain on AutoShip a minimum of three consecutive months (90 BV minimum) and earn a Share in the AutoShip Retention Pool starting with your compensation for the third month (paid the month following qualification). Continue to earn one share each consecutive month you remain on AutoShip. This pool sets aside 2% of the monthly Business Volume generated worldwide and entitles you to earn 1 share maximum per business center (you may have up to 3 business centers when you choose to build your business with our \$499 Discounted Retail Package). The pool is allocated pro-rata amongst all shares earned.



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**Note:** This example is based on a variety of Business Volume (BV), but 90 BV is required to earn commissions. It does not represent a guarantee of volume or income. Individual effort, skill set and results may vary. Furthermore, your Earnings Team can be on either the left or right, depending on the volume generated and the availability of Carryover Volume as explained

As you remain Active, all volume that is not included in the 10% Team Commission payout<sup>1</sup> for any given week (less than 250 in Business Volume on your Earnings Team) will remain as Earnings Team **Carryover Volume**<sup>2</sup> allowing you to be paid on it at a later time. You also accumulate Empowerment Team Carryover Volume as an incentive to build a powerful and strong team. When you are paid Binary Team Commissions, an amount of volume equal to the volume generated by your Earnings Team is subtracted from your Empowerment Team. All remaining volume on your Empowerment team becomes Empowerment Team Carryover Volume and you are able to accumulate everything you develop so long as you maintain your minimum 90 BV monthly AutoShip order.

This generous plan provides the potential to be paid on all of the volume in your Earnings Team organization. You can earn up to \$30,000 a month from Team Commissions<sup>3</sup> (300,000 GBV each month) per business center (you can have up to 3 business centers when you choose to build your business with our \$499 Discounted Retail Package and become a Quick Start Manager)! By design, it works to your advantage to keep your Empowerment and your Earnings teams as balanced as possible.

<sup>1</sup>This actually represents 5% of the equal amount of volume from both sides of your Binary Team Tree.

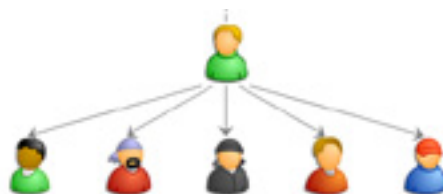
<sup>2</sup>All paid volume is removed before the next commission period. If at any time you become inactive with an AutoShip order of less than 90 PBV (from personal & Customer purchases), all accumulated Carryover Volume is forfeited and removed. Of course, you will continue to earn Binary Team Commissions based on actual monthly volume.

<sup>3</sup>ZeroPoint Global does not guarantee volume or income. Individual effort, skill set and results may vary.

## Matching Level Bonus

The Matching Level Bonus matches the Binary Team Commissions from the first four levels of your **Enrollment Tree** in relation to your personal enrollment activity regardless of whether they are on your Binary Empowerment Team or Earnings Team. As an Active Associate Wellness Consultant or higher, you qualify to participate in the Matching Level Bonus.

Much like a family tree, your Enrollment Tree establishes your relationship with everyone you have enrolled and the people they have enrolled (and so forth) through multiple levels. Everyone you have Personally Enrolled is on your first level. Everyone they have enrolled is on your second level, and so forth. Picture all of the people in your organization that earned Binary Team Commissions. Because you helped those people, you have an opportunity to earn a percentage of their commission through as many as 4 levels. Imagine the size of your organization if each person you personally enrolled duplicated your efforts and personally enrolled 5 others!



Personally Enrolled Level 1  
(Each starts an Enrollment Team)

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The following table identifies the power of this important component of the ZeroPoint Global Compensation Plan. Just imagine earning a matching percentage (up to 50%) of the Binary Team Commission earned by the people you introduced and those people they introduced to ZeroPoint Global!

## Matching Level Bonus

Level	Associate	Manager	Sr. Manager	Executive Manager	Executive Director	Diamond Executive
1	20%	30%	35%	40%	50%	50%
2		10%	10%	10%	10%	10%
3			10%	10%	10%	10%
4				10%	10%	10%

## Matching Generation Bonus

An Active and Qualified Executive Manager (see Monthly Rank Qualifications Table) or above is entitled to earn Matching Generation Bonuses. A generation starts with a fully [Qualified Senior Manager](#) (not Quick Start qualified) and ends with the next fully Qualified Senior Manager (or higher Rank) developed in each team formed under someone you personally enrolled. While levels go from person to person, generations go from organization to organization and include all of the volume generated by the entire generation. The Matching Level Bonus and the Matching Generation Bonus are similar and based on Binary Team Commissions. However, the Matching Level Bonus is based on individual earnings while the Matching Generation Bonuses are based on the cumulative earnings of everyone included in a generation. When we tell you that “*the money is in the match*” we are mostly referring to our powerful Matching Generation Bonus. While levels are based on individuals, generations are based on entire organizations!

The following table identifies the Ranks entitled to earn Matching Generation Bonuses and the generations of pay provided:

## Matching Generation Bonus

Generation	Executive Manager	Executive Director	Diamond Executive
1	10%	10%	10%
2		10%	10%
3			10%
4			10%

## Pacesetter Pools

To encourage teamwork across all boundaries, our powerful Pacesetter Pools enable you to earn commissions based on the Business Volume of the entire company. That includes the efforts of your [Upline](#), [Downline](#) and [Crossline](#), both here in the United States and all around the globe!

The Pacesetter Pools start the first time you achieve Manager (Qualified Managers only). Every person who achieves Manager **for the first time** earns a one-time paid share in the 3% Manager Pacesetter Pool which is split pro rata amongst all qualifiers.

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Beginning with the 2% Senior Manager Pacesetter Pool, every Qualified Senior Manager or above Rank earns a pro rata share in the pool. The same principle applies to the 1% Executive Manager Pool, the 1% Executive Director Pool and the .5% Diamond Executive Pool – as you go up in rank you are able to participate in more pools. As a Diamond Executive, for example, you are able to participate in all Pacesetter Pools except the Manager Pool! That represents a total of 4.5% of all companywide Business Volume (2% Senior Manager Pool + 1% Executive Manager Pools + 1% Executive Director Pool + .5% Diamond Executive Pool = 4.5%)!

## Glossary of Terms

**Annual Renewal Fee:** An annual \$25 administrative fee is required to maintain your status as a ZeroPoint Global Independent Wellness Consultant.

**Downline:** The Marketing Team you are responsible for enrolling in ZeroPoint Global *plus* the people who have been placed in your Marketing Team by your Upline.

**Sponsor/Enroller:** The person responsible for your enrollment in ZeroPoint Global.

**Upline:** All Wellness Consultants who joined ZeroPoint Global before you did that are directly above you.

**Crossline:** All Marketing Teams in ZeroPoint Global that are neither in your Upline nor your Downline.

**Marketing Team:** All ZeroPoint Global Independent Wellness Consultants who, much like a family tree, are interrelated through lines of person-to-person enrollment.

**Qualified Senior Manager:** A Senior Manager who has met all monthly volume requirements to be paid as a Senior Manager and is eligible to earn all commissions associated with this rank.

**Quick Start Senior Manager:** A Senior Manager who purchased a \$1,899 Discounted Retail Package and is eligible to earn Team Commissions and Quick Start Bonuses for the next 90 days.

**Differential Override:** Associated with the ZeroPoint Global Quick Start Program where each eligible rank is assigned a percentage of the available commission amount paid per Discounted Retail Package. The difference between assigned percentages goes Upline until 100% of all available funds are paid.

**Earnings Team:** The Marketing Team that constitutes the weaker side of your two-sided Binary Team Tree where Binary Team Commissions are generated.

**Empowerment Team:** The Marketing Team that constitutes the stronger side of your two-sided Binary Team Tree whose sales volume empowers you to earn Binary Team Commissions.

**Carry Over Volume:** Sales Volume preserved on either your Empowerment Team or your Earnings Team that has not yet resulted in Binary Commissions.

**Enrollment Tree:** The family-tree-like structure that connects you to the organization responsible for enrolling you as well as the organization you are responsible for enrolling.

**Bonus Pool:** A set percentage of global sales set aside to reward qualified participants who meet all requirements specified by rank.

**Retail Commissions:** Commissions associated with our Discounted Retail Packages.

**Commissions:** A generic term for all earnings, including bonuses, pools, etc.

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ZeroPoint Global Compensation Program at a Glance								
RANK	1	2	3	4	5	6	7	8
TITLE	Wellness Consultant	Senior Consultant	Associate Consultant	Manager Consultant	Senior Manager	Executive Manager	Executive Director	Diamond Executive
<b>QUALIFICATIONS (DISCOUNTED RETAIL PACKS HELP MEET QUALIFICATIONS FOR SPECIFIED RANKS FOR A LIMITED TIME)</b>								
LESSOR TEAM GBV	STARTER KIT \$49	100	300	1000	5000	10,000	30,000	75,000
RETAIL PACK OPTION			✓	✓	✓			
PERSONAL BV		90	90	90	90	90	90	90
ENROLLMENT TEAMS							2 SM	3 EM
<b>DISCOUNTED RETAIL PACKAGE COMMISSION (\$25 ON \$99 PACK)</b>								
	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50
DIAMOND EXEC BONUS <sup>5</sup>								\$5
<b>QUICK START DIFFERENTIAL (BONUS AMOUNT VARIES BY DISCOUNTED RETAIL PACKAGE)</b>								
SENIOR MANAGER +	(both Quick Start and fully Qualified)				100%	100%	100%	100%
MANAGER CONSULTANT				80%	20%	20%	20%	20%
ASSOCIATE CONSULTANT			20%	60%	80%	80%	80%	80%
<b>BINARY TEAM COMMISSION (LESSER TEAM &amp; \$30,000 MAX PER BUSINESS CENTER)</b>								
		10%	10%	10%	10%	10%	10%	10%
<b>MATCHING LEVEL BONUS (ENROLLMENT TREE)</b>								
LEVEL 1			20%	30%	35%	40%	50%	50%
LEVEL 2				10%	10%	10%	10%	10%
LEVEL 3					10%	10%	10%	10%
LEVEL 4						10%	10%	10%
<b>MATCHING GENERATION BONUS (1 GEN = SENIOR MANAGER &amp; ABOVE)</b>								
GEN 1						10%	10%	10%
GEN 2							10%	10%
GEN 3								10%
GEN 4								10%
<b>BONUS POOLS (SPLIT EVENLY BETWEEN ALL SHARES – PRO RATA)</b>								
AS RETENTION	2%	2%	2%	2%	2%	2%	2%	2%
AS LEADERS	2%	2%	2%	2%	2%	2%	2%	2%
PACESETTER <sup>1</sup> POOLS				3% (1 <sup>st</sup> Time)	2%	1%	1%	.5%